

The Raleigh-Durham office market recorded a 20.9% vacancy rate in Q3 2025, a 41 bps drop from Q2. Class A vacancy sits slightly higher than the market average, 22.94%. Investment sales totaled \$137.7 million in direct investment sales compared with Q3 of 2024 with over \$841 million in direct sales. The current construction pipeline remains cooled as new space is absorbed. Improving capital markets conditions and more than 2.5 million sq.ft. in demand from active office tenants in the market is expected to spur development in late 2026 or early 2027.

| Local CRE: | Local Economy: | National CRE: National Economy: |
|--------------------------------|-------------------------|---|
| VACANCY 20.9% | UNEMPLOYMENT RATE 3.5% | VACANCY 13 Q0/2 LINEMPLOYMENT RATE 1 20/2 |
| AVG. MARKET RENT \$31.17 | JOB GROWTH 1.3% | VACANCY 13.9% UNEMPLOYMENT RATE 4.2% AVG. MARKET RENT \$36 JOB GROWTH 1.4% ANNUAL RENT GROWTH 1.2% POPULATION GROWTH 0.6% |
| ANNUAL RENT GROWTH 2.9% | POPULATION GROWTH 1.96% | 12 MONTH AVG. ABSORBENCY -111,673 SF AVG. UNDER CONSTRUCTION 416, 044 SF |
| 12 MONTH 207,213 SF ABSORBENCY | | 12 MONTH SALES VOLUME GROWTH 14.7% |
| UNDER CONSTRUCTION 0 SF | | MARKET CAP RATE 9.3% |
| 12 MONTH SALES VOLUME | | |

GROWTH YoY

MARKET CAP RATE

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